

Leading HVAC Products Manufacturer Implements SAP GTS In Record 6 Months, Improves Import Self-filing Without Increasing Headcount



► ABOUT THE CLIENT

The client is a leading global manufacturer of HVAC products. The company is also a champion of sustainability, aiming to make all of its global operations carbon-neutral by doing more with less.

The Challenge

The client wanted to streamline its foreign trade processes, specifically the following:

- 📄 Import self-filing in United States to ACE/ABI system
- 👤 Brokers utilization of the client's GTS system with brokers ACE Filer Codes.
- ⚙️ Implement PGA's relevant for the company.

Solution

The client partnered with Ropaar, the TradeBlazers in Global Trade, to implement cutting-edge foreign trade solutions. Using its TradeBlazers' Approach, Ropaar helped the client accelerate the optimization of its import self-filing processes. The project was completed in just 6 months, allowing the client to quickly realize ROI and make its processes more sustainable.

Outcomes

The GTS project resulted in various competitive advantages, including the following:

- 📄 Addressed the client's overriding concern to not increase headcount while still controlling data quality and compliance of Import entry filings.
- 👤 Enabled rapid implementation of Self-filing using brokers Filer Codes with RLF entry filing.
- 👤 Enabled brokers to use the client's GTS system to file US Import Entries and Tax statements.