

## Multinational Conglomerate Corporation Rolls Out ECC/ GTS Solutions To Increase Efficiency And Reduce Foreign Trade Costs









### ► ABOUT THE CLIENT

The client is a multinational conglomerate corporation operating in different fields including worker safety, industry, consumer goods, and US healthcare. With its global reach and commitment to innovation, the company is continuously enhancing its foreign trade relations to ensure they seamlessly deliver value to customers worldwide.

### The Challenge

The client wanted to streamline its foreign trade processes, specifically the following:






-  EU Free Trade Agreement eligibility determination
-  Import Self-filing to ATLAS system in Germany for Free circulation and IPR/PUCC procedures
-  Export Self filing to AES system in Germany
-  Import and Export Self filing to Delta-D in France
-  Import and Export Self-filing to CHIEF system in Great Britain
-  Intrastat filing for Germany, France, Great Britain, Sweden, Poland, Finland & Austria

### Solution

The client partnered with Ropaar, the TradeBlazers in Global Trade, to kick-start a Global ECC/GTS rollout — a multi-year business transformation program by country and business lines. Using its TradeBlazers' Approach, Ropaar helped the client replace legacy systems and processes with digital solutions for greater efficiency and minimized friction and foreign trade costs.

### Outcomes

The GTS project resulted in various competitive advantages, including the following:

-  \$100MM Free Trade Agreement (FTA) savings in Europe
-  Consolidated Import filing for all business units in Germany Centre of Excellence
-  Replaced Legacy AEB system
-  Eliminated broker bringing all Import and Export filings in-house in Great Britain
-  Implemented Import and Export self-filing in France