

LYONDELLBASELL

Rapid Implementation of SAP GTS with North American Trade Preference and Identity Based Preference Processing for a Global Chemical Company



▶ ABOUT THE CLIENT

LyondellBasell is one of the world's largest licensors of polyethylene and polypropylene technologies. The company's products, materials and technologies are advancing sustainable solutions for food safety, access to clean water, healthcare and fuel efficiency in more than 100 international markets. In 2022, it was named as one of Fortune Magazine's "World's Most Admired Companies" for the fifth consecutive year.

The Challenge

The client wanted to implement Trade Preference Management for the Americas including US, Mexico, Canada and Chile. It also wanted to implement SAP Identity Based Preference Processing (IBPP) for eligibility determination of self-produced products using manufacturing at the SKU level.

Solution

LyondellBasell partnered with Ropaar, the TradeBlazers in Global Trade, to implement the following SAP GTS modules and functionalities:

- Standard GTS Preference
- Identity Based Preference Processing (IBPP) for USMCA, US Chile Trade Agreement for standard SKU level and Batch (Identity) level eligibility.
- Vendor FTA Certificate Solicitations via email, and manual update of GTS system
- Eligibility determination of self-produced products using manufacturing at SKU level
- Issue FTA certificates to Customers and Intercompany entities

Outcomes

The SAP GTS project resulted in various competitive advantages for the client, including:

- Rapid implementation of SAP GTS Version 11.0 with Trade Preference for North America and IBPP
- Customer Sales Representatives were positively impacted by having the system automatically generating trade preference certificates at a delivery/batch level to their customers
- Reduced manual effort and Increased operational efficiency