

LENNOX INTERNATIONAL

## Leading HVAC Provider Implements One of the First SAP GTS E4H Go-Lives in North America



### ▶ ABOUT THE CLIENT





Lennox International is a leading provider of climate control products for the heating, ventilation, air conditioning, and refrigeration markets.

### The Challenge

The client needed an experienced and reliable partner to implement SAP GTS E4H (Edition for HANA) and replace its legacy broker specific integrations with SAP GTS standard. This was one of the first SAP GTS E4H go-lives in North America.





### Solution

Ropaar took charge of the project and, over the course of 12 months, performed the following:

-  Broker integrations for US, Canada, Mexico Import declarations
-  Global Compliance, Sanctioned Party Screening, HS Classifications
-  Export documents for all exporting countries and entities
-  Time-bound replacement of Legacy OCR with SAP GTS E4H

### Outcomes

The SAP GTS project resulted in various competitive advantages for the client, including:

-  One of the first SAP GTS E4H go-lives in North America
-  Replacement of legacy broker specific integrations with SAP GTS standard
-  Onboarding for electronic integration of Livingston, Elco and Transplace brokers
-  HS classifications cleansing of Million+ product classifications